

Date: July 10, 2003
From: Yavapai Exceptional Industries
Re: Tricity Business News
Contact: Brad Newman, Executive Director, 445-0991

PRESS RELEASE
For Immediate Release

One of the Tri-city business community's best kept secrets is the dual facilities that make up the Yavapai Exceptional Industries suite. Providing an affordable outsourcing solution to both area and more distant manufacturing plants, YEI! production technicians fulfill a variety of contracts in such areas as product packaging, mail room services, adobe brick construction and outdoor furniture production.

Founded 29 years ago in the "Kelly Building" on the corner Willis & Granite streets in Prescott, YEI! is known in Non-Profit circles as a place where developmentally disabled adults can find gainful employment and a sense of personal pride. The agency is a highly respected resource, garnering awards year after year for creating challenging work environments as well as a host of volunteer opportunities for their work force. Step inside the door of the Washington Avenue Facility and you'll see plaques and certificates lining the adobe brick walls.

The business side of things is perhaps less well known. Go behind the scenes and you'll find a thriving, energetic environment, boasting the most joyful work atmosphere you're likely to find anywhere.

Most Non-Profits rely primarily on grants, gala fund raisers and charitable contributions. Though YEI! has been the beneficiary of numerous generous bequests over the years, this place is all about work for hire.

From its modest beginning with 12 employees in 1974, today the combined work force at the two facilities numbers nearly 150. The work ethic can be summed up in

this anonymous quote from one of YEI!'s earliest employees, "I want my own job and I want my own place."

The projects and equipment come from anywhere and everywhere. As Executive Director Brad Newman says, "We're always looking for work. No job is too small." For example, the recent acquisition of a commercial grade panel saw, thanks to the local Kiwanis Club, enables higher production and assured quality to our many customers.

This nationally accredited program looks forward to its newest project at the API Plant: Adobe bricks are now being manufactured onsite from dirt dredged from the Agua Fria River. The bricks may be purchased by the public and will be used to construct the next capital project, twin housing facilities just down the street from the Prescott facility, near Rough Rider Park.

With a nearly 30-year track record, business is booming and the future is bright for YEI! and for the businesses that rely on them to help deliver quality products.

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YEI! Fact List

Shipping & Handling Capabilities

- Production Capability & Capacity Both Sites:
 - Antelope Point Industries (Prescott Valley): 6,600 sq ft.
 - Yavapai Exceptional Industries (Prescott): 14,000 sq ft.
- Production Sales:
 - 1974 - \$3,800
 - 1992 - \$161,016.60
 - 1993 - \$222,721.00
- Equipment and Operations:
 - Forklifts, 3
- Storage: 25,000 sq. ft.

Customers

- Sturm, Ruger
- Caradon Better Built
- Yavapai Tribal Gaming
- Armadillo Wax Works
- Orion
- Spas Parts Plus
- Inspirational Decor

Awards Received

- Employer of the Year, Governor's Council on Developmental Disabilities, 1998
- Commitment to Excellence Award & Provider of the Year Award, Department of Economic Security Division of Developmental disabilities, 1998
- John P. Harris Humanitarian of the Year Award, 1999 (Bradley J. Newman)
- Best Practice Award, Arizona Department of Economic Security, Division of Developmental Disabilities, 2000 (YEI! Volunteer Corps)